

SHORT SALE QUESTIONNAIRE

Date: _____

1. Full Property Address: _____ County: _____

2. Owner 1 Name: _____ Email: _____

Mailing Address: _____

Cell Phone Owner 1: _____ Home Phone: _____ Fax: _____

Owner 2 Name: _____ Email: _____

Cell Phone Owner 2: _____ Mail Address: _____

3. 1ST Lender: _____ Amount Owed _____ How many months. late? _____

4. 2nd Lender: _____ Amount Owed _____ How many months. late? _____

5. Other Loans / Liens (Give Loan# and contact info as appropriate): _____

6. Realtor Name _____ Phone _____

Listed with Realtor? Yes ___ No ___ How Long Listed? _____ Current List Price \$ _____

7. Does Seller Have a Long Term Hardship? Yes ___ No ___

Describe Seller's Hardship: _____

8. Primary residence? ___ Yes ___ No Type of Residence: Condo ___ Single Family ___ High Rise ___ Other ___

Number of Bedrooms ___ # of Baths _____ Garage? _____ Sq Ft _____ Age of House ___ Pool? _____

Basement Yes ___ No ___ Finished? _____ Owners Assoc? _____ (Dues \$ _____ Per Month ___ Per Year ___)

Other significant Features: _____

9. List Any Repairs Needed: _____

10. Describe any Bankruptcy Involving the Property (actual or contemplated – ie Ch 7, Ch 13, Discharge Date, etc): _____

11. Has Seller Attempted a Loan Modification or Forbearance? Yes ___ No ___ If yes, explain _____

12. Are you married? Yes ___ No ___ Is there a Divorce Involved? Yes ___ No ___ If yes, please explain: _____

13. Is there a Foreclosure Sale Date Scheduled? Yes ___ No ___ If Yes, Date of Sale _____

14. Is the Property Occupied? Yes ___ No ___ If Yes, By Whom? _____

15. Can the Property be Sold for Enough to Pay Off the Debt? Yes ___ No ___ Unknown ___

16. Has the Lender Been Contacted about a Short Sale? Yes ___ No ___

If Yes, Have you submitted any paperwork to them? Yes ___ No ___ : Please discuss any paperwork (offers, financials, any response from them, etc) _____